

Business Notes



Jenny Callison

New publishing venture accepting submissions

SPRINGFIELD TOWNSHIP – A new niche publishing venture is ready to begin accepting submissions from local authors. Ari Buchwald launched the company, Edgecliff Press, which will operate from his home. It will specialize in children's books and books for adults on art, architecture, and other non-fiction subjects. The idea came from Buchwald's background in art, marketing, advertising and consulting, and his interest in topics considered too narrow by some national publishers.

Edgecliff's first two titles are Buchwald's own: two volumes of photographs of vintage architectural details. Two other authors are currently under contract, he said.

Information: 513-348-9120 or www.edgecliffpress.com.

Guardian Services offers testing for drugs, alcohol

MILFORD – A new company offers drug and alcohol screening services for families, schools, sports teams, businesses, and the courts.

Guardian Testing Services LLC is a full-service drug testing company with techniques that work in homes as well as in the workplace. It is located at 1081-B Ohio 28, Suite 157

"Our new 'Spray and Wipe' technology allows our technicians to test various areas of your home (keyboards, cell phones, TV and stereo remotes, etc.) for the presence of drug residue even without the suspected person being present," said company founder Joe Vroman.

Vroman said that the company's workplace program can help managers establish policies and procedures related to drug and alcohol abuse, including employee education, screening and follow-up.

Information: 513-965-0161 or

www.guardiantesting.com.

Service coaches women returning to workforce

ANDERSON TOWNSHIP – Seeing a need for specialized help among women returning to the workforce, Lisa Kappesser has targeted this population for her career coaching practice.

Her firm, EQ Coaching Solutions, works with women to determine what they want to do and what realistic options are available, given their skills, education, and experience. They then map out a plan for achieving those career goals.

Kappesser provides individual and group coaching. She is a certified career coach and a member of The International Coach Federation.

Information: 513-312-7856 or www.eq-coachingsolutions.com.

Cost Management Group offers programs for banks

HYDE PARK – Cost Management Performance Group (CMPG) has introduced an outsourced contract and vendor management program for banks. The product, ContractVision, is designed to respond to a need for a cost-effective program that gives banks a consistent way to manage their suppliers and contracts while addressing regulatory compliance, improved risk management, and better cost performance.

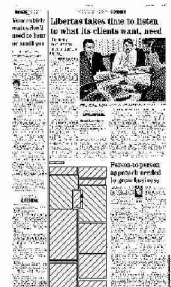
CMPG is a consultancy focused on helping clients reduce costs and improve financial performance. The firm, at 2645 Erie Ave., Suite 51, integrates contract, vendor, compliance, sourcing and decision analytics. Information: 513-533-0251 or www.cmpg.us.

Skillsource consulting opens office in Blue Ash

BLUE ASH – Skillsource, a business consultancy headed by Chuck Proudfit, has opened an office in the CMC Business Center, 10921 Reed Hartmann Road.

Founded in 1995 with the mission of offering high-quality consulting for small businesses at an affordable price, the company operated out of Proudfit's home as he developed a client portfolio.

Proudfit's approach with his clients is to help them develop a strategic focus based on best business practices, and then align them behind a growth plan



that includes marketing, sales, finance and operations.

Skillsource's client roster includes Neyer Properties Inc.; Megen Construction; Butler County Visitors Bureau; Life Enriching Communities; MAX Technical Training; Senior Resources Alliance; and Venture One Construction.

Proudfit developed his management expertise at Procter & Gamble Co., Ernest & Julio Gallo Winery and Lenscrafters.

Information: 513-225-3791 or www.skillsource.com

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